

## CLM/FLLCSD 3 year P

	2011	2012	2013
<b>Revenue</b>			
Boat Launch Sales	\$ 10,383.60	\$ 5,285.00	\$ 3,756.00
Boat Slip Rentals	\$ 75,749.77	\$ 54,139.53	\$ 52,045.76
Boat Rentals	\$ 36,932.05	\$ 102,078.28	\$ 88,824.21
Grocery Sales - Nontaxable	\$ 54,958.63	\$ 43,104.58	\$ 29,355.24
Grocery Sales - Taxable	\$ 20,227.15	\$ 105,275.27	\$ 107,958.35
Prepared Food Sales - Taxable	\$ 64,046.96	\$ -	\$ -
NonGrocery Sales Taxable	\$ 101,549.58	\$ 104,220.89	\$ 100,305.35
NonGrocery Sales - Nontaxable	\$ 7,762.07	\$ -	\$ -
Alcohol Sales - Taxable	\$ -	\$ 8,950.31	\$ 9,158.15
Gasoline Sales - Taxable	\$ 33,764.04	\$ 34,306.41	\$ 32,853.14
<b>Totals</b>	<b>\$ 405,373.85</b>	<b>\$ 457,360.27</b>	<b>\$ 424,256.20</b>
<b>Cost of Sales</b>			
Grocery Purchases - Nontaxable	\$ 59,466.56	\$ 51,546.15	\$ 17,930.12
Grocery Purchases - Taxable	\$ 1,586.43	\$ 22,229.26	\$ 51,681.56
NonGrocery Purchases - Taxable	\$ 82,923.03	\$ 57,854.65	\$ 55,237.15
NonGrocery Purchases - Nontaxable	\$ -	\$ 526.87	\$ -
Alcohol Purchases - Taxable	\$ -	\$ 6,767.76	\$ 6,755.72
Gasoline Purchases - Taxable	\$ -	\$ 26,496.23	\$ 28,815.07
<b>Totals</b>	<b>\$ 143,976.02</b>	<b>\$ 165,420.92</b>	<b>\$ 160,419.62</b>
<b>GROSS PROFIT</b>	<b>\$ 261,397.83</b>	<b>\$ 291,939.35</b>	<b>\$ 263,836.58</b>
<b>Costs &amp; Expenses</b>			
Gross Wages - Regular	\$ 70,171.12	\$ 101,094.88	\$ 97,671.18
Payroll Tax	\$ 9,961.27	\$ 14,069.72	\$ 12,637.18
Workers Compensation	\$ 1,744.47	\$ 6,521.86	\$ 8,715.54
Banking Services	\$ 8,100.23	\$ 9,246.83	\$ 9,004.40
Advertizing Services	\$ 580.00	\$ -	\$ -
Garbage Collection Services	\$ 3,655.21	\$ 3,736.32	\$ 817.68
Misc. Field Services	\$ 15,412.17	\$ 26,486.27	\$ 13,046.55
Liability Insurance	\$ 5,049.84	\$ -	\$ 4,798.70
Possessory Interest Taxes	\$ 126.85	\$ 3,849.84	\$ 5,332.18
Business Licenses Fees	\$ 2,728.00	\$ 1,106.00	\$ 1,890.10
Vehicle Registration Fees	\$ 1,861.00	\$ -	\$ -
Concession Fees	\$ 90,537.39	\$ 95,736.01	\$ 78,000.00
Training Fees	\$ 263.00	\$ -	\$ -
Electrical Fees	\$ 5,689.01	\$ 6,156.10	\$ 1,283.00
Gas Fees	\$ 3,259.89	\$ 5,708.63	\$ 1,976.58
Water Fees	\$ 2,250.00	\$ 915.04	\$ -
Sewer Fees	\$ 435.68	\$ 3,121.36	\$ 457.52
Office Equipment	\$ 764.30	\$ -	\$ -
Office Supplies	\$ 1,926.30	\$ 3,740.11	\$ 823.36
Telephone	\$ 1,141.02	\$ 1,869.32	\$ 1,941.88
Field Equipment	\$ 6,404.66	\$ 1,282.79	\$ 1,470.00
Field Supplies	\$ 5,691.17	\$ 4,674.21	\$ 4,225.95
Uniforms	\$ 2,834.33	\$ 510.40	\$ -
Vehicle Maintenance	\$ 474.33	\$ 585.09	\$ 14,165.08
Equipment Maintenance	\$ -	\$ 6,282.27	\$ 3,728.51
Travel Expense Lodging	\$ 105.59	\$ -	\$ -
Travel Expense Meals	\$ 10.00	\$ 39.00	\$ -
Travel Expense Transportation	\$ -	\$ 541.50	\$ 404.70
<b>Totals</b>	<b>\$ 241,176.83</b>	<b>\$ 297,273.55</b>	<b>\$ 262,390.09</b>
<b>Earnings (Loss) from Operations</b>	<b>\$ 20,221.00</b>	<b>\$ (5,334.20)</b>	<b>\$ 1,446.49</b>
<b>Other Income &amp; Expenses</b>			
General Administrative Overhead		\$ (37,943.14)	\$ (31,216.51)
<b>Earnings (loss) before income taxes</b>	<b>\$ 20,221.00</b>	<b>\$ (43,277.34)</b>	<b>\$ (29,770.02)</b>
<b>Provision for income taxes</b>			
<b>NET EARNINGS (LOSS) FOR PERIOD</b>		<b>\$ (43,277.34)</b>	<b>\$ (29,770.02)</b>